

## Groei analyse baten eigen fondsenwerving (exclusief nalatenschappen) 2011-2020

Deze analyse is gemaakt obv CBF data (8 december 2021). Lees het bijbehorende blog over deze analyse op fondsenwerving.blog: <https://fondsenwerving.blog/blog/de-beste-fondsenwerfers-van-2011-2020-zijn>



### SEGMENT: 15M+ (excl. nalatenschappen)

Nr	Organisatie	2020			Jaarlijkse groeipercentages (I/I)									Gemiddelde groeipercentages per jaar (CAGR)			% jaren groei	% aandeel nalatensch. 2020
		Totale baten	Nalatenschappen	Baten excl. Nalaten	11/12	12/13	13/14	14/15	15/16	16/17	17/18	18/19	19/20	16/20	17/20	11/20		
1	Save the Children	20.079.364	405.818	19.673.546	28%	13%	15%	13%	8%	111%	10%	-2%	38%	33%	14%	23%	89%	2%
2	Stichting Vluchteling	18.023.577	1.442.548	16.581.029	2%	9%	22%	54%	17%	12%	-14%	1%	42%	8%	7%	14%	89%	8%
3	Wilde Ganzen	21.771.086	4.811.037	16.960.049	-5%	20%	-2%	-3%	27%	2%	-5%	14%	18%	7%	9%	7%	56%	22%
4	ICCO Cooperation	20.500.867		20.500.867	105%	5%	-61%	-92%	280%	26599%	-2%	33%	1%	333%	10%	64%	67%	0%
5	Alzheimer Nederland	23.329.230	8.311.007	15.018.223	7%	7%	-5%	-3%	42%	8%	19%	18%	-2%	10%	11%	9%	67%	36%
6	Compassion Nederland	24.627.355	107.378	24.519.977	17%	7%	15%	3%	9%	12%	5%	5%	12%	8%	7%	9%	100%	0%
7	Leger des Heils Fondsenwerving	33.300.000	15.100.000	18.200.000	9%	41%	6%	-6%	-37%	4%	0%	7%	15%	6%	7%	2%	67%	45%
8	Natuurmonumenten	40.694.000	10.903.000	29.791.000	-13%	-2%	7%	-1%	9%	-6%	3%	3%	11%	3%	6%	1%	56%	27%
9	Artsen zonder Grenzen	62.288.000	13.396.000	48.892.000	6%	11%	8%	4%	5%	1%	0%	0%	9%	2%	3%	5%	78%	22%
10	Rode Kruis	80.718.000	23.190.000	57.528.000	-21%	0%	15%	21%	27%	49%	-36%	-3%	42%	7%	-4%	7%	56%	29%
11	Hartstichting	51.088.325	19.524.545	31.563.780	1%	-1%	6%	5%	6%	7%	2%	-4%	3%	2%	0%	3%	78%	38%
12	WWF-NL	37.333.000	6.637.000	30.696.000	2%	-3%	-8%	3%	-5%	-1%	2%	-1%	4%	1%	1%	-1%	44%	18%
13	Amnesty International	21.997.863	3.441.275	18.556.588	-2%	-5%	-1%	4%	3%	8%	-4%	-1%	1%	1%	-1%	0%	44%	16%
14	SOS Kinderdorpen	18.722.147	3.714.770	15.007.377	-6%	15%	-13%	9%	5%	6%	3%	-3%	0%	2%	0%	2%	56%	20%
15	War Child	18.523.362	727.598	17.795.764	10%	-2%	-8%	10%	19%	35%	3%	-4%	-4%	7%	-1%	6%	56%	4%
16	Kerk in Actie	26.397.000	2.459.000	23.938.000	-8%	-3%	-1%	7%	-5%	12%	-10%	-6%	9%	1%	-3%	-1%	33%	9%
17	KWF Kankerbestrijding	144.278.000	54.759.000	89.519.000	-20%	0%	2%	5%	23%	3%	13%	6%	-19%	0%	-1%	1%	67%	38%
18	Oxfam Novib	43.870.000	2.865.000	41.005.000	11%	15%	-14%	24%	63%	-26%	-10%	-23%	34%	-9%	-2%	5%	56%	7%
19	UNICEF Nederland	47.954.000	5.584.000	42.370.000	2%	-3%	-8%	6%	1%	7%	-5%	-8%	5%	-1%	-3%	-1%	56%	12%
20	Greenpeace Nederland	22.768.000	5.871.000	16.897.000	-2%	-1%	4%	-8%	2%	18%	-16%	0%	0%	0%	-6%	-1%	44%	26%
21	Plan International Nederland	22.584.000	1.027.000	21.557.000	4%	-11%	-3%	2%	-9%	-6%	3%	-8%	-1%	-3%	-2%	-3%	33%	5%
22	KiKa	23.667.985	4.951.389	18.716.596	20%	58%	-27%	25%	-12%	9%	5%	8%	-21%	-1%	-4%	4%	67%	21%
23	Woord en Daad	20.644.751	630.752	20.013.999	-9%	11%	-1%	0%	27%	5%	-7%	-8%	-4%	-4%	-6%	1%	33%	3%
<b>Totaal Segment 15M+</b>		<b>845.159.912</b>	<b>189.859.117</b>	<b>655.300.795</b>	<b>-3,4%</b>	<b>4,7%</b>	<b>-1,1%</b>	<b>6,6%</b>	<b>10,7%</b>	<b>9,1%</b>	<b>-3,1%</b>	<b>-0,2%</b>	<b>4,8%</b>	<b>2,5%</b>	<b>0,4%</b>	<b>3,0%</b>	<b>56%</b>	<b>22%</b>

### SEGMENT: 7,5M - 15M (excl. nalatenschappen)

Nr	Organisatie	2020			Jaarlijkse groeipercentages (I/I)									Gemiddelde groeipercentages per jaar (CAGR)			% jaren groei	% aandeel nalatensch. 2020
		Totale baten	Nalatenschappen	Baten excl. Nalaten	11/12	12/13	13/14	14/15	15/16	16/17	17/18	18/19	19/20	16/20	17/20	11/20		
1	DierenLot	12.460.873	1.095.466	11.365.407			30%	29%	8%	13%	56%	21%	32%	30%	36%		9%	
2	Voedselbanken Nederland	9.727.731		9.727.731						79%	-9%	-7%	738%	89%	92%		0%	
3	Nationaal Fonds Kinderhulp	8.269.056	329.296	7.939.760	5%	22%	29%	45%	-28%	-16%	40%	-12%	63%	14%	27%	13%	67%	4%
4	Christenen voor Israel	8.998.137	1.145.596	7.852.541	-5%	-5%	36%	4%	6%	-11%	21%	-9%	32%	7%	13%	7%	56%	13%
5	Prins Bernhard Cultuurfonds	30.416.621	18.440.368	11.976.253	-4%	17%	-5%	49%	-43%	-16%	7%	-56%	212%	5%	14%	1%	44%	61%
6	Hivos	13.671.000	319.000	13.352.000	28%	-32%	28%	-10%	673%	-6%	6%	37%	-7%	6%	11%	29%	56%	2%
7	Hersenstichting	11.836.900	3.019.750	8.817.150	6%	8%	25%	31%	21%	3%	10%	3%	7%	6%	7%	12%	100%	26%
8	Amref Flying Doctors	10.169.952	525.602	9.644.350	29%	0%	16%	7%	12%	28%	32%	-10%	-3%	10%	5%	11%	78%	5%
9	Open Doers	14.129.304	1.274.342	12.854.962	0%	11%	5%	3%	-4%	6%	-1%	12%	4%	4%	3%	3%	67%	9%
10	Dorcas	15.435.624	873.800	14.561.824	6%	-11%	9%	4%	-20%	-9%	-23%	12%	28%	0%	3%	-2%	56%	6%
11	ZOA	13.374.607	732.647	12.641.960	-18%	34%	-9%	28%	-11%	41%	-8%	-3%	12%	9%	0%	5%	44%	5%
12	Red een Kind	8.434.172	610.500	7.823.672	-8%	7%	-3%	7%	-5%	-2%	-6%	4%	10%	1%	2%	0%	44%	7%
13	Dierenbescherming	23.042.000	12.710.000	10.332.000	19%	-7%	-14%	4%	-4%	0%	2%	17%	-10%	2%	2%	0%	56%	55%
14	VluchtelingenWerk Nederland	9.213.000	807.000	8.406.000	-3%	8%	1%	101%	1%	-1%	-9%	11%	3%	1%	1%	9%	67%	9%
15	CliniClowns	14.472.771	1.142.383	13.330.388	-6%	0%	-4%	-1%	1%	7%	3%	4%	-3%	2%	1%	0%	44%	8%
16	NOC*NSF	12.483.000		12.483.000						-6%	15%	35%	-32%	0%	2%		0%	
17	Aidsfonds	12.262.000	2.285.000	9.977.000			-5%	13%	-8%	-12%	-8%	4%	0%	-4%	-1%		19%	

18	Liliane Fonds	18.678.919	8.228.224	10.450.695	28%	-27%	16%	-4%	2%	-3%	-5%	-6%	-3%	-4%	-4%	-1%	33%	44%
19	De Zonnebloem	15.432.000	2.397.000	13.035.000	-7%	-7%	-1%	0%	-5%	3%	-1%	1%	-11%	-2%	-4%	-3%	22%	16%
20	Nierstichting	18.774.000	8.940.000	9.834.000	-3%	-4%	5%	-3%	7%	-9%	0%	-2%	-8%	-5%	-4%	-2%	22%	48%
<b>Totaal Segment 7,5 - 15M</b>		<b>281.281.667</b>	<b>64.875.974</b>	<b>216.405.693</b>	<b>2,1%</b>	<b>-1,8%</b>	<b>3,2%</b>	<b>12,2%</b>	<b>-2,2%</b>	<b>-0,1%</b>	<b>2,8%</b>	<b>3,7%</b>	<b>10,3%</b>	<b>2,8%</b>	<b>3,5%</b>	<b>2,7%</b>	<b>67%</b>	<b>26%</b>

**SEGMENT: 5M - 7,5M (excl. nalatenschappen)**

Nr	Organisatie	2020			Jaarlijkse groeipercentages (I/I)									Gemiddelde groeipercentages per jaar (CAGR)			% jaren groei	% aandeel nalatensch. 2020
		Totale baten	Nalatenschappen	Baten excl. Nalaten	11/12	12/13	13/14	14/15	15/16	16/17	17/18	18/19	19/20	16/20	17/20	11/20		
1	KNCV Tuberculosefonds	7.608.131	495.583	7.112.548	-6%	0%	7%	40%	-15%	49%	-9%	97%	74%	47%	46%	21%	56%	7%
2	Hendrick de Keyser	8.661.000	2.058.000	6.603.000	-5%	12%	-13%	126%	13%	-8%	111%	-52%	344%	43%	66%	29%	56%	24%
3	HandicapNL	5.236.939	154.753	5.082.186	-18%	10%	3%	-2%	-15%	3%	-5%	5%	85%	17%	23%	4%	56%	3%
4	Kinderfonds MAMAS	5.417.278	71.549	5.345.729	-10%	8%	1%	14%	4%	16%	32%	-1%	33%	19%	20%	10%	78%	1%
5	Mercy Ships Holland	6.811.726	325.996	6.485.730	14%	-1%	-5%	9%	13%	4%	28%	12%	18%	15%	19%	10%	78%	5%
6	Het Vergeten Kind	6.027.969	44.281	5.983.688	21%	157%	80%	49%	-18%	19%	5%	5%	38%	16%	15%	32%	89%	1%
7	Milieudefensie	7.024.016	429.908	6.594.108	1%	8%	3%	7%	10%	7%	13%	2%	18%	10%	11%	7%	100%	6%
8	MAF Nederland	6.883.752	201.658	6.682.094	2%	23%	2%	4%	15%	2%	16%	4%	12%	8%	10%	8%	100%	3%
9	Kinderpostzegels	5.574.666	297.671	5.276.995	2%	16%	-1%	-19%	-1%	-74%	1%	25%	78%	-13%	31%	-7%	56%	5%
10	voordekunst	5.544.688		5.544.688				1385%	24%	-3%	18%	-5%	17%	6%	9%			0%
11	World Vision	5.853.784		5.853.784	1%	4%	-1%	-2%	9%	20%	-21%	21%	11%	6%	2%	4%		0%
12	Zending over Grenzen	6.678.664	180.804	6.497.860	5%	11%	6%	1%	-32%	3%	14%	8%	2%	6%	8%	1%	89%	3%
13	CARE Nederland	6.739.287	69.395	6.669.892	-12%	-11%	279%	-72%	103%	119%	-69%	19%	58%	7%	-16%	9%	56%	1%
14	Wycliffe Bijbelvertalers	7.737.258	1.355.956	6.381.302	4%	-7%	6%	9%	11%	11%	6%	1%	7%	6%	4%	5%	89%	18%
15	Nederlands-Vlaams Bijbelgenootschap	1.197.000	1.197.000	6.871.000	-3%	0%	-10%	-2%	11%	8%	2%	7%	5%	5%	4%	2%	67%	15%
16	UAF	8.010.824	2.523.665	5.487.159	-2%	4%	1%	6%	18%	-4%	26%	-10%	10%	4%	7%	5%	67%	32%
17	Vogelbescherming Nederland	12.259.475	5.347.339	6.912.136	-3%	-10%	6%	5%	1%	4%	0%	6%	6%	4%	4%	2%	78%	44%
18	De Gereformeerde Zendingbond	7.431.931	949.707	6.482.224	-9%	12%	-13%	14%	-1%	19%	-6%	6%	-4%	3%	-1%	1%	44%	13%
19	KNRM	13.974.000	6.497.000	7.477.000	7%	16%	-7%	5%	9%	3%	18%	-3%	-6%	3%	3%	5%	67%	46%
20	Tearfund	6.238.829	188.266	6.050.563	5%	13%	3%	12%	7%	16%	-6%	10%	-8%	2%	-2%	5%	78%	3%
21	World Animal Protection	7.152.505	2.064.176	5.088.329	-1%	-3%	-5%	3%	-7%	1%	0%	-4%	3%	0%	0%	-2%	33%	29%
22	Terre des Hommes Nederland	7.937.642	1.635.295	6.302.347	15%	6%	-3%	-7%	-21%	6%	-13%	3%	1%	-1%	-3%	-2%	56%	21%
23	Collectieve Israil Actie (of CIA)	11.658.298	5.089.321	6.568.977	-6%	-11%	45%	61%	-31%	9%	1%	-2%	-10%	-1%	-4%	3%	44%	44%
24	Ronald McDonald Kinderfonds	8.108.992	1.401.849	6.707.143	10%	-2%	1%	-3%	-13%	8%	0%	-3%	-21%	-5%	-9%	-3%	44%	17%
25	Longfonds	11.923.306	4.686.239	7.237.067	-3%	-3%	0%	-4%	-3%	-3%	13%	-19%	-12%	-6%	-7%	-4%	22%	39%
<b>Totaal Segment 5M - 7,5M</b>		<b>194.562.960</b>	<b>37.265.411</b>	<b>157.297.549</b>	<b>0,7%</b>	<b>4,6%</b>	<b>7,4%</b>	<b>2,3%</b>	<b>-1,9%</b>	<b>5,7%</b>	<b>-0,1%</b>	<b>2,0%</b>	<b>13,9%</b>	<b>5,2%</b>	<b>5,0%</b>	<b>3,4%</b>	<b>78%</b>	<b>20%</b>

**SEGMENT: 2,5M - 5M (excl. nalatenschappen)**

Nr	Organisatie	2020			Jaarlijkse groeipercentages (I/I)									Gemiddelde groeipercentages per jaar (CAGR)			% jaren groei	% aandeel nalatensch. 2020
		Totale baten	Nalatenschappen	Baten excl. Nalaten	11/12	12/13	13/14	14/15	15/16	16/17	17/18	18/19	19/20	16/20	17/20	11/20		
1	Steen Emma Kinderziekenhuis	5.315.138	498.481	4.816.657	-44%	-56%	137%	84%	13%	87%	-13%	14%	229%	57%	49%	25%	67%	9%
2	Trees for All	2.677.055		2.677.055	67%	-17%	-15%	-4%	2%	27%	54%	113%	3%	44%	50%	19%	67%	0%
3	Kansfonds	2.838.122		2.838.122				35%	133%	-36%	150%	-29%	389%	54%	106%			0%
4	Prins Claus Fonds	3.231.855	699.643	2.532.212	21%	47%	-20%	60%	-4%	16%	22%	9%	51%	23%	26%	20%	78%	22%
5	IMC Weekendschool	3.658.517		3.658.517	9%	-1%	-3%	4%	9%	3%	18%	17%	33%	17%	22%	9%	78%	0%
6	International Justice Mission Nederland	3.308.254		3.308.254					52%	61%	24%	76%	-1%	37%	29%			0%
7	Fonds Slachtofferhulp	5.036.061	68.237	4.967.824	1%	-14%	24%	-18%	3%	-6%	21%	6%	26%	11%	17%	4%	67%	1%
8	Mensenkinderen	4.084.580	380.099	3.704.481	32%	15%	2%	8%	6%	21%	8%	4%	19%	13%	10%	12%	100%	9%
9	Het Concertgebouw Fonds	4.220.813	213.000	4.007.813	160%	-21%	20%	-11%	-15%	-31%	4%	12%	41%	3%	18%	9%	56%	5%
10	KNGF Geleidehonden	10.303.000	6.167.000	4.136.000	1%	1%	6%	3%	3%	-1%	11%	17%	5%	8%	11%	5%	89%	60%
11	Het Gehandicapte Kind	4.835.000	1.114.000	3.721.000	3%	-14%	-7%	5%	8%	-7%	19%	22%	-7%	6%	11%	2%	56%	23%
12	HealthNet TPO	3.595.279		3.595.279	10%	87%	59%	423%	-49%	189%	20%	-21%	6%	31%	0%	43%	78%	0%
13	Vereniging Rembrandt	5.363.694	2.217.673	3.146.021	10%	-20%	-1%	29%	13%	1%	8%	13%	-2%	5%	6%	5%	67%	41%

14	Humanitas	3.333.632	201.517	3.132.115	24%	8%	35%	-9%	17%	52%	-16%	27%	-3%	12%	1%	13%	67%	6%
15	Kom over en help	2.764.836	85.441	2.679.395	2%	5%	8%	-3%	25%	-11%	-4%	23%	0%	2%	6%	5%	67%	3%
16	AAP	7.126.042	2.972.589	4.153.453	-4%	-4%	-7%	-1%	2%	2%	18%	-14%	12%	4%	4%	0%	44%	42%
17	Hulphond Nederland	5.574.123	1.365.332	4.208.791	-15%	-6%	4%	34%	-1%	38%	-1%	-3%	6%	9%	0%	5%	44%	24%
18	Natuur & Milieu	2.760.669	11.410	2.749.259	18%	-16%	33%	25%	-23%	17%	-3%	12%	-1%	6%	3%	5%	56%	0%
19	Trans World Radio	3.628.514	1.106.560	2.521.954	9%	-16%	-2%	16%	-12%	13%	5%	9%	-3%	6%	3%	1%	56%	30%
20	Solidaridad	5.216.331	244.815	4.971.516	-12%	8%	5%	55%	-61%	88%	-5%	16%	-13%	16%	-2%	1%	56%	5%
21	Diabetes Fonds	7.394.249	2.455.337	4.938.912	-10%	2%	-4%	1%	2%	1%	24%	4%	-13%	3%	4%	0%	67%	33%
22	Verre Naasten	2.865.517	225.602	2.639.915	-4%	9%	2%	1%	-1%	-5%	13%	-4%	1%	1%	3%	1%	56%	8%
23	Nederlandse Brandwonden Stichting	4.495.088	490.830	4.004.258	-1%	-12%	10%	-11%	5%	-8%	14%	-8%	5%	0%	3%	-1%	44%	11%
24	Leprastichting	8.395.749	3.654.994	4.740.755	-14%	-3%	-4%	3%	79%	7%	-3%	-9%	9%	0%	-1%	5%	44%	44%
25	Johan Cruyff Foundation	2.937.649		2.937.649	-16%	2%	68%	-25%	7%	17%	1%	-22%	15%	1%	-3%	2%	67%	0%
26	European Cultural Foundation (ECF)	4.980.751		4.980.751		-15%	137%	1%	380%	-4%	-2%	-3%	1%	-2%	-1%			0%
27	Operatie Mobilisatie	4.063.027		4.063.027	-6%	1%	0%	14%	-1%	17%	-1%	8%	-13%	2%	-2%	2%	44%	0%
28	Mama Cash	4.389.190	381.500	4.007.690	-16%	14%	-5%	44%	-23%	74%	4%	-53%	31%	2%	-14%	1%	56%	9%
29	Maag Lever Darm Stichting	5.445.321	1.318.172	4.127.149	4%	-6%	10%	8%	14%	-2%	4%	5%	-9%	-1%	0%	3%	67%	24%
30	Simavi	3.286.000	737.000	2.549.000	12%	6%	4%	-22%	24%	17%	-8%	19%	-16%	2%	-3%	3%	67%	22%
31	VSO	2.814.988	162.940	2.652.048	24%	12%	6%	-10%	-3%	-18%	2%	13%	-18%	-6%	-2%	0%	56%	6%
32	Bisschoppelijke Vastenactie (BVA)	3.271.000	146.000	3.125.000		-31%	10%	10%	-10%	-5%	0%	-8%	-4%	-4%	-4%			4%
33	Nationaal Ouderenfonds	3.654.624	201.058	3.453.566	-32%	55%	-21%	21%	17%	0%	-14%	1%	-5%	-5%	-6%	0%	56%	6%
34	Mensen met een Missie	3.244.780	267.921	2.976.859	3%	6%	-24%	5%	-11%	-16%	-8%	-6%	-2%	-8%	-6%	-6%	33%	8%
35	Prinses Beatrix Spierfonds	3.664.658	623.353	3.041.305	4%	-8%	4%	10%	-2%	-4%	0%	2%	-16%	-5%	-5%	-1%	56%	17%
36	Rijksmuseum Fonds	2.864.055	(87.612)	2.951.667	35%	133%	56%	-46%	-3%	-24%	42%	70%	-64%	-10%	-4%	6%	56%	-3%
37	Oranje Fonds	2.690.089	82.416	2.607.673	16%	33%	-23%	41%	1282%	-94%	-20%	3%	-4%	-53%	-8%	1%	56%	3%
38	Make-A-WishE Nederland	4.536.666	273.194	4.263.472	-10%	-31%	0%	91%	20%	7%	-9%	0%	-19%	-6%	-10%	1%	33%	6%
39	ALS Nederland	3.329.106	707.211	2.621.895	29%	97%	57%	-62%	179%	5%	-7%	57%	-60%	-12%	-17%	11%	67%	21%
40	Edukans	4.421.123	292.863	4.128.260	14%	-4%	-1%	-22%	10%	-10%	-1%	-23%	-15%	-13%	-14%	-7%	22%	7%
41	ReumaNederland	11.664.000	7.695.000	3.969.000	-8%	-3%	-1%	-2%	-5%	2%	-4%	-4%	-36%	-12%	-16%	-8%	11%	66%
	Erasmus MC Foundation	5.566.310	796.057	4.770.253								13%	19%					14%
	<b>Totaal Segment 2,5M - 5M</b>	<b>183.279.145</b>	<b>36.973.576</b>	<b>146.305.569</b>	<b>2,9%</b>	<b>1,1%</b>	<b>6,2%</b>	<b>2,4%</b>	<b>43,3%</b>	<b>-22,6%</b>	<b>0,9%</b>	<b>4,5%</b>	<b>-3,4%</b>	<b>-7,0%</b>	<b>-0,6%</b>	<b>2,1%</b>	<b>78%</b>	<b>22%</b>

SEGMENT: 1M - 2,5M (excl. nalatenschappen)

Nr	Organisatie	2020			Jaarlijkse groeipercentages (I/J)							Gemiddelde groeipercentages per jaar (CAGR)			% jaren groei	% aandeel nalatensch. 2020	
		Totale baten	Nalatenschappen	Baten excl. Nalaten	11/12	12/13	13/14	14/15	15/16	16/17	17/18	18/19	19/20	16/20			17/20
1	ARK Natuurontwikkeling	1.162.235		1.162.235					-2%	0%	7%	2594%	61%	161%	260%		0%
2	100WEEKS	1.068.836		1.068.836					390%	367%	95%	61%	69%	123%	74%		0%
3	Movement On The Ground	1.746.796		1.746.796					15274%	40%	0%	89%	39%	39%	38%		0%
4	Rewilding Europe	2.465.555		2.465.555			-9%	33%	-5%	63%	2%	162%	-2%	44%	38%		0%
5	Armoedefonds	2.455.755	4.305	2.451.450				3319%	296%	96%	31%	3%	30%	36%	21%		0%
6	MIND	1.420.597	316.257	1.104.340	-8%	-35%	15%	-4%	8%	-10%	30%	33%	11%	14%	24%	2%	22%
7	3xM	1.853.229	196.220	1.657.009	-3%	-12%	-6%	5%	7%	8%	23%	10%	14%	14%	15%	5%	11%
8	Het Groninger Landschap	3.699.000	1.238.000	2.461.000	23%	-10%	37%	-14%	-1%	56%	-15%	-3%	58%	20%	9%	11%	33%
9	MISSIO	1.375.861	369.456	1.006.405	-16%	5%	-20%	-5%	1%	-8%	9%	-14%	68%	10%	17%	0%	27%
10	Hart voor Kinderen	1.206.113	10.966	1.195.147				-6%	60%	-2%	-8%	5%	44%	8%	12%		1%
11	Plastic Soup Foundation	1.338.344		1.338.344		3385%	51%	145%	45%	-14%	74%	28%	-6%	16%	28%		0%
12	Global Aid Network Holland (GAIN)	1.828.155		1.828.155					-7%	62%	-39%	59%	10%	16%			0%
13	Wetlands International	2.078.595		2.078.595	13%	66%	-60%	95%	-46%	-4%	19%	-1%	22%	8%	13%	1%	56%
14	Aflatoun International	2.239.913		2.239.913	44%	18%	6%	33%	-37%	-27%	89%	20%	-12%	10%	26%	9%	67%
15	De Noordzee	1.238.139		1.238.139	110%	50%	32%	-15%	32%	-8%	-14%	34%	13%	5%	9%	21%	0%
16	Stichting De Ondergrondse Kerk (SDOK)	2.143.460	102.906	2.040.554	-7%	-25%	16%	4%	-17%	-8%	27%	60%	-22%	10%	16%	0%	5%
17	Vrienden van het Sophia	2.926.574	428.867	2.497.707	-17%	28%	-25%	1%	28%	34%	11%	32%	-14%	14%	8%	6%	15%
18	IFES Nederland	1.197.527		1.197.527			10%	-1%	6%	-6%	21%	17%	-5%	6%	11%		0%
19	Dokters van de Wereld	1.292.635	39.996	1.252.639	13%	37%	-16%	17%	8%	-8%	13%	-2%	16%	4%	9%	8%	3%
20	Ontmoeting	1.821.055	12.433	1.808.622	14%	-6%	11%	-3%	-1%	-5%	10%	12%	3%	5%	8%	4%	1%

21	Water for Life	1.092.306		1.092.306	43%	-29%	7%	-4%	8%	8%	12%	11%	-1%	7%	7%	5%	67%	0%
22	De Regenboog Groep	1.462.170	4.283	1.457.887	-16%	63%	-5%	-2%	8%	29%	6%	-19%	31%	10%	4%	8%	56%	0%
23	IVN Natuureducatie	2.307.956		2.307.956			63%	-10%	182%	200%	30%	26%	-30%	36%	5%			0%
24	IZB	2.361.353	151.518	2.209.835	8%	3%	-3%	9%	5%	12%	0%	11%	4%	7%	5%	5%	78%	6%
25	Wakker Dier	2.721.785	248.880	2.472.905	30%	7%	6%	11%	-2%	7%	-3%	9%	8%	5%	4%	8%	78%	9%
26	Leprazending	2.398.956	106.434	2.292.522	-9%	-4%	7%	3%	21%	15%	-5%	-6%	20%	5%	2%	4%	56%	4%
27	Jeugd met een Opdracht	1.966.556	24.000	1.942.556		-3%	-52%	17%	419%	-2%	11%	7%	1%	4%	6%			1%
28	Nationaal MS Fonds	3.072.452	960.917	2.111.535	13%	-8%	5%	25%	12%	-8%	12%	15%	-3%	4%	8%	6%	67%	31%
29	The Hunger Project	2.423.879		2.423.879	11%	-21%	12%	23%	0%	-15%	20%	-17%	22%	1%	7%	3%	56%	0%
30	Trombosetichting	3.395.603	1.027.875	2.367.728	8%	11%	5%	5%	5%	-3%	-5%	4%	14%	2%	4%	5%	78%	30%
31	De Vrolijkheid	1.043.281		1.043.281	-30%	30%	-10%	70%	15%	-25%	42%	-18%	14%	0%	10%	5%	56%	0%
32	Proefdiervrij	2.606.011	352.253	2.253.758	0%	-1%	0%	12%	-3%	7%	2%	6%	3%	4%	4%	3%	78%	14%
33	Utrechts Landschap	1.815.000	541.000	1.274.000	-9%	-4%	5%	12%	52%	-27%	5%	4%	18%	-2%	9%	4%	67%	30%
34	Landschap Noord-Holland	5.945.000	4.154.000	1.791.000	0%	-4%	2%	-1%	-8%	41%	-22%	1%	18%	7%	-2%	2%	44%	70%
35	Hoge Veluwe Fonds	1.020.416		1.020.416						1438%	-60%	16%	7%	66%	-21%			0%
36	Bartim�us Fonds	3.491.308	1.223.805	2.267.503	-3%	-1%	23%	-4%	-4%	-6%	23%	-7%	4%	3%	6%	2%	33%	35%
37	Humanistisch Verbond	4.736.956	3.418.805	1.318.151	8%	-6%	16%	-4%	-9%	11%	5%	3%	-2%	4%	2%	2%	56%	72%
38	Villa Pardoes Fondsenwerving	1.612.205	333.928	1.278.277	-3%	-17%	-3%	78%	-46%	55%	15%	16%	-29%	10%	-2%	1%	44%	21%
39	MIVA	2.437.359	830.022	1.607.337	-7%	-2%	-14%	3%	8%	-2%	-12%	9%	8%	0%	1%	-1%	44%	34%
40	SPARK	2.362.830		2.362.830	51%	141%	172%	-58%	180%	175%	10%	22%	-38%	23%	-6%	44%	78%	0%
41	Fietsersbond	1.462.668	13.975	1.448.693	0%	0%	4%	-1%	7%	-5%	-3%	2%	7%	0%	2%	1%	67%	1%
42	PAX	1.616.463	32.554	1.583.909	-7%	33%	-9%	111%	4%	-8%	-2%	143%	-50%	2%	6%	12%	44%	2%
43	Eye Care Foundation	2.942.856	1.325.744	1.617.112	-18%	81%	-9%	0%	6%	13%	9%	-3%	-3%	4%	1%	6%	44%	45%
44	Stichting van het Kind	1.376.905		1.376.905			601%	172%	98%	-23%	-10%	15%	5%	-4%	3%			0%
45	Gave	1.149.319		1.149.319	24%	3%	19%	48%	15%	-12%	5%	-6%	8%	-2%	2%	10%	78%	0%
46	Rutgers	2.497.847		2.497.847	22%	-29%	-8%	9%	8%	333%	-34%	34%	-43%	21%	-21%	8%	56%	0%
47	Brooke Hospital for Animals Nederland	5.215.322	3.717.853	1.497.469	-2%	-2%	-6%	21%	-15%	7%	0%	0%	-3%	1%	-1%	0%	22%	71%
48	Interserve Nederland	1.607.043	12.432	1.594.611	8%	5%	1%	14%	5%	-1%	3%	-3%	-1%	-1%	0%	3%	67%	1%
49	VBOK	1.694.898	141.830	1.553.068				14%	9%	-4%	2%	1%	-3%	-1%	0%			8%
50	Evangelische Hogeschool	1.188.654	178.278	1.010.376	6%	-14%	9%	12%	-3%	9%	-13%	17%	-8%	1%	-2%	1%	56%	15%
51	MS Research	4.020.144	1.941.498	2.078.646	-19%	-12%	-9%	8%	23%	0%	-5%	2%	-1%	-1%	-2%	-2%	33%	48%
52	Waddenvereniging	1.974.392	856.215	1.118.177	7%	-8%	3%	3%	-8%	-5%	-3%	-5%	-5%	-1%	0%	-1%	44%	43%
53	Opkikker	2.487.287	455.702	2.031.585	8%	-12%	-7%	19%	-12%	-14%	10%	17%	-18%	-2%	2%	-2%	44%	18%
54	ActionAid	1.049.419	37.668	1.011.751	22%	17%	24%	21%	-27%	40%	-11%	-20%	7%	2%	-9%	6%	67%	4%
55	Gevangenzorg Nederland	1.591.948	33.724	1.558.224	-3%	2%	10%	2%	16%	-4%	-1%	6%	-6%	-1%	-1%	2%	56%	2%
56	Zuid-Hollands Landschap	1.834.000	312.000	1.522.000	2%	2%	-1%	6%	7%	52%	-24%	3%	-6%	3%	-9%	3%	67%	17%
57	Oude Groninger Kerken (SOGK)	1.398.503	375.793	1.022.710	-32%	1%	79%	-6%	38%	86%	-5%	24%	-46%	4%	-14%	7%	56%	27%
58	Defence for Children	1.266.138		1.266.138	-29%	0%	32%	-1%	105%	30%	28%	-18%	-14%	4%	-3%	9%	56%	0%
59	SeeYou	2.509.175	227.794	2.281.381	-16%	-5%	7%	-5%	4%	-4%	8%	4%	-6%	-1%	-1%	-2%	33%	9%
60	International Campaign for Tibet	1.130.266	7.896	1.122.370	5%	-9%	1%	-2%	-12%	-4%	-3%	3%	-5%	-2%	-2%	-3%	33%	1%
61	Geldersc Landschap en Kasteelen	2.982.350	902.800	2.079.550	-40%	94%	9%	-46%	37%	18%	-26%	-21%	25%	-4%	-10%	-2%	56%	30%
62	NCFs (Cystic Fibrosis)	1.147.451	96.716	1.050.735	20%	18%	-12%	-41%	46%	18%	4%	-22%	0%	-1%	-6%	0%	67%	8%
63	Support Casper (stichting OAK)	1.344.318		1.344.318						112%	63%	1%	-63%	7%	-15%			0%
64	Vrienden van De Hoop	2.397.279	67.409	2.329.870	8%	1%	10%	2%	-15%	-6%	8%	-12%	-3%	-4%	-3%	-1%	56%	3%
65	Jantje Beton	2.024.532	45.346	1.979.186	-10%	-7%	-6%	1%	-5%	-8%	2%	15%	-30%	-7%	-6%	-6%	33%	2%
66	Free a Girl	1.306.905		1.306.905	19%	1%	24%	8%	-14%	13%	-16%	44%	-40%	-5%	-10%	1%	67%	0%
67	Agap�	1.578.638	12.500	1.566.138			-2%	6%	-2%	-12%	-11%	-4%	-6%	-8%	-7%			1%
68	KidsRights	1.213.689		1.213.689	12%	-24%	37%	-18%	-4%	-7%	4%	23%	-42%	-9%	-9%	-5%	44%	0%
69	Human Rights Watch Nederland	1.185.395		1.185.395						27%	-26%	136%	-65%	-6%	-15%			0%
70	WereldOuders	1.396.475	322.336	1.074.139	22%	-17%	11%	-13%	7%	46%	-6%	-1%	-37%	-4%	-16%	-1%	44%	23%
71	Veilig Verkeer Nederland	1.264.000		1.264.000	-53%	-1%	-26%	-7%	68%	-11%	-19%	-2%	-23%	-14%	-15%	-13%	11%	0%
72	EpilepsieNL	1.457.909	407.142	1.050.767	-16%	-8%	-7%	1%	-6%	-6%	1%	-6%	-33%	-12%	-14%	-9%	22%	28%
73	Roparun	2.203.961		2.203.961	13%	-11%	-2%	-5%	9%	-7%	-6%	30%	-65%	-21%	-25%	-10%	33%	0%
74	Orange Babies	1.002.063		1.002.063	16%	-5%	-6%	20%	14%	0%	-23%	-8%	-28%	-16%	-20%	-3%	33%	0%
75	Jeugdfonds Sport & Cultuur	1.199.658		1.199.658	-29%	37%	45%	4%	61%	-9%	-30%	-6%	-25%	-18%	-21%	1%	44%	0%
76	Fonds Gehandicaptensport	2.262.217	201.808	2.060.409	-21%	1%	-6%	11%	0%	5%	-1%	-8%	-40%	-13%	-18%	-8%	44%	9%
77	Openluchtmuseum	1.327.660		1.327.660	-11%	-57%	145%	5%	36%	18%	51%	-38%	-42%	-11%	-19%	-2%	56%	0%

78	Spielen voor Spielen	1.160.341	140.886	1.019.455	-4%	74%	-14%	-17%	79%	0%	23%	-5%	-73%	-25%	-32%	-4%	44%	12%
	Bontius Stichting	2.301.893		2.301.893							5%	9%	15%		10%			0%
	MÈÈr Muziek in de Klas	2.454.852		2.454.852								-4%	-25%					0%
	<b>Totaal Segment 1M - 2,5M</b>	<b>155.299.844</b>	<b>27.965.025</b>	<b>127.334.819</b>	<b>-2,8%</b>	<b>1,4%</b>	<b>1,6%</b>	<b>5,4%</b>	<b>8,8%</b>	<b>10,6%</b>	<b>-0,2%</b>	<b>9,4%</b>	<b>-13,7%</b>	<b>-0,3%</b>	<b>-3,6%</b>	<b>0,9%</b>	<b>67%</b>	<b>22%</b>

**SEGMENT: 0,5M - 1M (excl. nalatenschappen)**

Nr	Organisatie	2020			Jaarlijkse groeipercentages (I/J)									Gemiddelde groeipercentages per jaar (CAGR)			% jaren groei	% aandeel nalatensch. 2020
		Totale baten	Nalatenschappen	Baten excl. Nalaten	11/12	12/13	13/14	14/15	15/16	16/17	17/18	18/19	19/20	16/20	17/20	11/20		
1	Wemos	981.920		981.920	-23%	27%	-41%	18%	155%	-17%	75%	8%	150%	41%	68%	24%	67%	0%
2	Villa Pinedo	637.000		637.000					53%	14%	18%	26%	-1%	14%	14%		0%	0%
3	Vrienden Beatrix Kinderziekenhuis	509.457		509.457	-61%	-51%	121%	-19%	12%	100%	20%	-22%	52%	30%	12%	1%	56%	0%
4	Hartekind	761.519		761.519				58%	144%	31%	38%	29%	-11%	20%	16%		0%	0%
5	Limburgs Landschap	1.462.819	665.300	797.519	-11%	-3%	2%	5%	18%	-7%	45%	9%	-8%	8%	13%	4%	56%	45%
6	Bible League	1.052.360	87.286	965.074	-11%	-7%	2%	-2%	2%	-4%	3%	6%	11%	4%	6%	0%	56%	8%
7	Drentse Landschap	1.010.540	14.689	995.851	24%	27%	-75%	39%	-49%	-1%	16%	270%	-62%	18%	18%	-7%	67%	1%
8	De Hollandsche Molen	836.468	327.930	508.538	-37%	-5%	2%	24%	22%	8%	7%	6%	-3%	4%	3%	1%	67%	39%
9	Oogfonds	874.963	69.410	805.553	-31%	38%	-4%	-19%	-9%	35%	12%	-6%	-3%	8%	1%	-1%	33%	8%
10	HospitaalBroeders	807.002	51.343	755.659	-7%	4%	-2%	-6%	-4%	-7%	17%	-14%	13%	1%	4%	-1%	33%	6%
11	Macheo Nederland	677.037		677.037						-5%	-6%	-1%	14%	0%	2%		0%	0%
12	Nederlands Cultuurlandschap	914.267		914.267	13%	16%	9%	9%	-29%	6%	-12%	11%	3%	2%	0%	2%	78%	0%
13	Foodwatch	617.527		617.527	21%	14%	13%	-14%	14%	67%	15%	-5%	-9%	14%	0%	11%	67%	0%
14	MCNV	1.080.415	298.891	781.524	11%	-16%	-10%	-13%	24%	13%	-9%	20%	-9%	3%	0%	0%	44%	28%
15	Texels Museum	575.000		575.000	8%	18%	-11%	-3%	-32%	-15%	29%	-38%	32%	-3%	2%	-4%	44%	0%
16	Familiehuis Daniel den Hoed	898.740	289.205	609.535	-28%	0%	72%	-13%	21%	79%	396%	-22%	-72%	18%	3%	11%	44%	32%
17	Zeehondencentrum Pieterburen	1.317.297	582.737	734.560	-7%	-7%	-33%	-15%	-6%	-4%	-14%	-6%	22%	-1%	0%	-9%	11%	44%
18	Krajicek Foundation	521.880		521.880	-8%	2%	30%	-26%	-38%	38%	-20%	25%	-12%	5%	-4%	-4%	44%	0%
19	Metakids	706.515		706.515	-9%	-12%	9%	-16%	43%	20%	52%	22%	-48%	4%	-1%	2%	56%	0%
20	Nationaal Muziekinstrumenten Fonds	2.067.000	1.500.000	567.000	32%	-3%	18%	86%	-58%	-4%	-11%	31%	-15%	-1%	0%	1%	44%	73%
21	HomePlan	834.612		834.612	-11%	0%	-30%	21%	-2%	39%	-22%	-4%	5%	3%	-7%	-2%	44%	0%
22	Bio-Kinderrevalidatie	1.073.952	260.855	813.097	-55%	224%	-70%	113%	-77%	482%	-72%	240%	-49%	30%	-21%	-5%	44%	24%
23	Brabants Landschap	998.000	185.000	813.000	-7%	-11%	4%	6%	31%	182%	-54%	-27%	24%	4%	-25%	4%	56%	19%
24	Wings of Support	663.439		663.439	-2%	16%	2%	-2%	6%	8%	5%	-6%	-6%	0%	-3%	2%	56%	0%
25	Women on Wings	522.057		522.057	117%	-47%	80%	-20%	-8%	4%	18%	-6%	-12%	0%	-1%	5%	44%	0%
26	Landschap Overijssel	563.394	36.172	527.222	34%	-21%	18%	-13%	77%	-10%	24%	-37%	15%	-5%	-4%	5%	56%	6%
27	NVA (Nederlandse Vereniging voor Aut	773.260		773.260	-5%	5%	-11%	-10%	8%	-3%	11%	-8%	-8%	-2%	-2%	-3%	33%	0%
28	World Press Photo	559.795		559.795	-7%	-14%	-7%	-2%	-71%	-7%	-10%	-38%	53%	-5%	-5%	-18%	11%	0%
29	ZZg / Zeister Zendingsgenootschap	815.333	296.550	518.783	-17%	-5%	-1%	-7%	-8%	-11%	-5%	3%	-8%	-5%	-3%	-7%	11%	36%
30	Vrienden van Expertisecentrum Euthan	1.183.230	527.926	655.304					-16%	-7%	-13%	13%	-12%	-5%	-5%		45%	0%
31	HGJB	966.254	28.001	938.253	44%	-29%	15%	-25%	22%	-24%	20%	-22%	-1%	-9%	-3%	-3%	44%	3%
32	Bas van de Goor Foundation	689.287		689.287	20%	43%	13%	-56%	143%	25%	-14%	-5%	-8%	-2%	-9%	8%	56%	0%
33	Vier het Leven	556.065		556.065			91%	26%	-36%	32%	7%	6%	-37%	-1%	-10%		0%	0%
34	Fonds Kind & Handicap	1.284.010	725.341	558.669	4%	-20%	-2%	-9%	-12%	-11%	-5%	-7%	-4%	-7%	-6%	-8%	11%	56%
35	HOE (Hulp Oost-Europa)	949.271	18.665	930.606	0%	-9%	1%	0%	2%	-7%	1%	-3%	-13%	-6%	-5%	-3%	33%	2%
36	Heifer Nederland	631.197	105.290	525.907	-1%	9%		17%	6%	-4%	8%	14%	-34%	-6%	-7%	-2%	56%	17%
37	Friendship Sports Centre	984.955	1.525	983.430			-17%	-41%	185%	58%	-29%	5%	-33%	-6%	-21%		0%	0%
38	It Fryske Gea	2.060.000	1.231.000	829.000	62%	-14%	45%	-29%	61%	0%	-10%	58%	-58%	-12%	-15%	4%	56%	60%
39	Habitat Nederland	1.009.633	506.300	503.333	-44%	-19%	38%	1%	2%	-13%	22%	11%	-62%	-18%	-20%	-13%	56%	50%
40	Missing Chapter Foundation	644.045		644.045			149%	23%	25%	62%	-28%	-6%	-53%	-15%	-32%		0%	0%
41	World Servants	579.390	50.000	529.390	-10%	-1%	11%	-11%	39%	-12%	12%	12%	-81%	-33%	-39%	-14%	44%	9%
	WOMEN inc.	624.577		624.577	-60%	-100%					61%	44%	7%		35%	12%	60%	0%
	CP Nederland	592.730		592.730									-8%				0%	0%
	Fier	820.692		820.692									-41%				0%	0%
	Stop Ecocide Foundation	612.850		612.850													0%	0%
	<b>Totaal Segment 0,5M - 1,0M</b>	<b>39.301.754</b>	<b>7.859.416</b>	<b>31.442.338</b>	<b>-4,2%</b>	<b>0,8%</b>	<b>-6,5%</b>	<b>-1,8%</b>	<b>-3,2%</b>	<b>16,2%</b>	<b>1,9%</b>	<b>9,3%</b>	<b>-25,6%</b>	<b>-0,4%</b>	<b>-4,7%</b>	<b>-2,7%</b>	<b>44%</b>	<b>23%</b>

### Totalen per segment

Organisatie	2020			Jaarlijkse groeipercentages (J/J)									Gemiddelde groeipercentages per jaar (CAGR)			% jaren groei	% aandeel nalatensch. 2020
	Totale baten	Nalatenschappen	Baten excl. Nalatens	11/12	12/13	13/14	14/15	15/16	16/17	17/18	18/19	19/20	16/20	17/20	11/20		
23 Totaal Segment 15M+	845.159.912	189.859.117	655.300.795	-3,4%	4,7%	-1,1%	6,6%	10,7%	9,1%	-3,1%	-0,2%	4,8%	2,5%	0,4%	3,0%	56%	22%
aandeel van totaal	50%	52%	49%														
20 Totaal Segment 7,5 - 15M	281.281.667	64.875.974	216.405.693	2,1%	-1,8%	3,2%	12,2%	-2,2%	-0,1%	2,8%	3,7%	10,3%	2,8%	3,5%	2,7%	67%	26%
aandeel van totaal	17%	18%	16%														
25 Totaal Segment 5M - 7,5M	194.562.960	37.265.411	157.297.549	0,7%	4,6%	7,4%	2,3%	-1,9%	5,7%	-0,1%	2,0%	13,9%	5,2%	5,0%	3,4%	78%	20%
aandeel van totaal	11%	10%	12%														
42 Totaal Segment 2,5M - 5M	183.279.145	36.973.576	146.305.569	2,9%	1,1%	6,2%	2,4%	43,3%	-22,6%	0,9%	4,5%	-3,4%	-7,0%	-0,6%	2,1%	78%	22%
aandeel van totaal	11%	10%	11%														
80 Totaal Segment 1M - 2,5M	155.299.844	27.965.025	127.334.819	-2,8%	1,4%	1,6%	5,4%	8,8%	10,6%	-0,2%	9,4%	-13,7%	-0,3%	-3,6%	0,9%	67%	22%
aandeel van totaal	9%	8%	10%														
45 Totaal Segment 0,5M - 1,0M	39.301.754	7.859.416	31.442.338	-4,2%	0,8%	-6,5%	-1,8%	-3,2%	16,2%	1,9%	9,3%	-25,6%	-0,4%	-4,7%	-2,7%	44%	23%
aandeel van totaal	2%	2%	2%														
<b>235 Totaal</b>	<b>1.698.885.282</b>	<b>364.798.519</b>	<b>1.334.086.763</b>														<b>21%</b>

Nr De rangschikking van de organisaties, binnen hun eigen segment, gebaseerd op 2 korte en 2 lange termijn groei-indicatoren, waar meer waarde wordt gehecht aan de lange termijn groei-indicatoren. Organisaties waarvoor de groeipercentages niet konden worden berekend zijn uitgesloten.

Totale baten 2020 Totale baten eigen fondsenwerving in 2020

Nalatenschappen 2020 Baten uit nalatenschappen in 2020

Baten exclusief nalatenschappen 2020 Totale baten eigen fondsenwerving, exclusief nalatenschappen, in 2020

Jaarlijkse groeipercentages Het jaarlijkse groeipercentage jaar op jaar. De percentages van het totale segment zijn gecorrigeerd daar waar nieuwe organisaties toetraden tot een segment.

Gemiddelde groeipercentages / CAGR Het gemiddelde groeipercentage per jaar over een periode, ook wel genaamd CAGR, wat staat voor *Compound Annual Growth Rate*.

% jaren groei Het percentage aantal jaren positieve groei in de periode 2011-2020.

% aandeel nalatenschappen 2020 Het aandeel inkomsten uit nalatenschappen ten opzicht van de totale baten eigen fondsenwerving.